

Mary Ann Williamson  
Chairman

J. Winston Krause  
Commissioner

Cynthia Tauss Delgado  
Commissioner



# TEXAS LOTTERY COMMISSION

Gary Grief, *Executive Director*

Philip D. Sanderson, *Charitable Bingo Operations Director*

February 29, 2012

Ellen Cook  
Integer  
1999 Bryan Street  
Suite 1700  
Dallas, TX 75201

Via facsimile: 214.758.6901  
and email: [ecook@integer.com](mailto:ecook@integer.com)  
**TIME SENSITIVE**

RE: Request for Proposals (RFP) for Advertising Services, RFP #362-12-0002

Dear Ms. Cook:

The Texas Lottery Commission (TLC) requests clarification of the proposal submitted by Integer as more specifically set forth below.

Please note most (if not all) of the provisions you excepted from in the Letter of Transmittal are standard in TLC contracts. Further, prospective Proposers were required to seek clarification during the question-and-answer period outlined in the RFP Schedule of Events so the agency could have considered and provided responses to all prospective Proposers before the proposal submission deadline. As a result, out of fairness to all Proposers and to protect the integrity of the procurement process, the agency now will not re-visit issues addressed during Q&A.

Please also be advised that any indication herein of the TLC's potential willingness to discuss issues or exceptions does not constitute an agreement by the TLC to make changes to any term or condition in the RFP. Pursuant to Section 2.16.3 of the RFP, the TLC is seeking clarification for each of the following before continuing the evaluation of your proposal.

1. Part 3, Section 3.8

TLC rejects the recommended changes. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

P.O. Box 16630 • Austin, Texas 78761-6630

Phone (512) 344-5000 • FAX (512) 478-3682 • Bingo FAX (512) 344-5142

[www.txlottery.org](http://www.txlottery.org) • [www.txbingo.org](http://www.txbingo.org)

2. Part 3, Section 3.9.4

TLC rejects the recommended change. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

3. Part 3, Section 3.11.1

TLC rejects the recommended change. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

4. Part 3, Section 3.11.4

TLC rejects the recommended change. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

5. Part 3, Section 3.15.4

TLC rejects the recommended change. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

6. Part 3, Section 3.15.5

TLC rejects the recommended change.

7. Part 3, Section 3.16

TLC rejects the recommended changes. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

8. Part 3, Section 3.20

TLC rejects the recommended changes. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

9. Part 3, Section 3.21.9

TLC rejects the recommended change.

10. Part 3, Section 3.22

TLC rejects the recommended change. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

11. Part 3, Section 3.23

TLC rejects the recommended changes. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

12. Part 3, Section 3.24.3

TLC is willing to discuss this issue should Integer be selected as the Apparent Successful Proposer.

13. Part 3, Section 3.25.1

TLC is willing to discuss this issue should Integer be selected as the Apparent Successful Proposer.

14. Part 3, Section 3.27

TLC rejects the recommended change. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

15. Part 3, Section 3.30

TLC rejects the recommended change. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

16. Part 3, Section 3.31.1

TLC rejects the recommended change. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

17. Part 3, Section 3.31.2

TLC rejects the recommended change. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

18. Part 3, Section 3.31.3

TLC rejects the recommended change.

19. Part 3, Section 3.32

TLC rejects the recommended changes. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

20. Part 3, Section 3.35

TLC rejects the recommended change. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

21. Part 3, Section 3.37

TLC rejects the recommended change. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

22. Part 3, Section 3.43.1

Please refer to the Responses to Proposers' Questions, Question No. 59.

23. Part 3, Section 3.43.2

TLC rejects the recommended changes. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

24. Part 3, Section 3.50

TLC rejects the recommended change. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

25. Part 3, Section 3.52.5

TLC rejects the recommended change. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

26. Part 3, Section 3.53.17

TLC rejects the recommended change. This provision will be included in any contract resulting from this RFP.

Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

27. Part 3, Section 3.65.1

TLC rejects the recommended changes. This is a standard provision in TLC contracts and has been accepted and complied with by other TLC vendors and will be included in any contract resulting from this RFP.

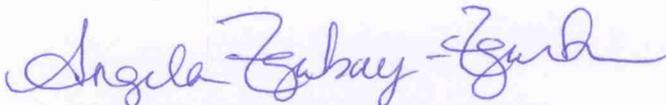
Please confirm that Integer accepts and shall comply with this provision as written in the RFP.

28. Please describe the nature of the business relationship between Integer and Northstar Lottery Group, including, at minimum, the beginning and ending dates of the relationship, services provided, the contract value, etc.

Your complete response, including the additional information requested herein, must be provided to me no later than **4 p.m. CST on Friday, March 2, 2012**. Your response may be submitted via facsimile to (512) 344-5444 or e-mail to [angela.zgarba@lottery.state.tx.us](mailto:angela.zgarba@lottery.state.tx.us).

If you have any questions, you may contact me at (512) 344-5215. Thank you for your immediate attention to this matter.

Sincerely,



Angela Zgabay-Zgarba, CTPM, CTCM  
Contracts Administrator